



January 30, 2023 *Working together to end hunger in West Michigan and the U.P.*

Children First Lakeshore, #04980  
Mike Mora  
6874 Wiley Rd  
Fennville, MI 49408

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Dear Partner,

The food bank was honored to support your work last year and is proud to name your agency among our partners. We are grateful for all the work your agency did in 2022 to put food on the plates of neighbors in need.

On the next page, you'll find a summary of your 2022 ordering activity. Last year, your agency sourced 9,799 pounds of product from us. Based on the estimated market value of a pound of food (\$2.30), your agency has saved roughly \$17,630.90 by sourcing these products from us instead of purchasing them from a store. It may be helpful for you to share these numbers with your stakeholders to highlight the benefit of your partnership with the food bank.

To Feeding America West Michigan, ending hunger means ensuring everyone has access to enough food for an active, healthy life. The Community Impact team will continue to work towards that goal in partnership with agencies, community organizations, and neighbors in need.

In early 2023, we have plans to conduct an agency assessment that will better inform our work with agency partners. We are also eager to continue utilizing new team members to strengthen relationships with clients and community organizations. As a valued member of our community, we are excited to work alongside your agency and others as we transform our work to end hunger.

Thank you again for partnering with Feeding America West Michigan. Together, we can ensure millions of meals end up on the plates of neighbors at risk of hunger in West Michigan and the Upper Peninsula in 2023.

Gratefully,

Kenneth R. Estelle  
President and CEO



# Distribution Report FY2022

## Children First Lakeshore (Agency #04980)

### Product Breakdown and Charges

Your reimbursement cost and service fees (shared maintenance) for various product types are outlined below.

Product type	Weight (lbs.)	Reimbursement Cost	Service Fees
Purchased Products	4,754	\$3,338.96	\$760.64
Donated Products	241	N/A	\$38.56
USDA Products	4,804	N/A	\$768.64

### Per Order Charges

Some costs, such as delivery fees, are related to an order rather than specific items in your order.

Cost
\$0.00

### Savings

Partnering with Feeding America West Michigan helps you feed more people while staying within your budget. Here's a breakdown of cost savings.

Weight (lbs.)	Your Contribution	Wholesale Value	Retail Value	Savings
9,799	\$4,906.80	\$14,992.47	\$22,537.70	\$17,630.90